

Product Change Notice: 3M™ Static Control Anti-Fatigue Mats and Runners 9900 Series

Static Control Products

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To: 3M Electronic Solutions Division Global Copy List

3M Electronic Solutions Division Authorized Distributors

3M Electronic Solutions Division Manufacturing Rep Firms List

Product Change

3M is pleased to announce the above mentioned products are now available as a replacement for the discontinued 3MTM Anti-Fatigue Mats 9500 Series.

Product Number	Description	3M ID Number	Distributor Price	End User Price
9900	Static Control Anti-Fatigue Mat, 3 ft. x 5 ft.	98-0798-5635-1	\$220.00	\$275.00
9910	Static Control Anti-Fatigue Runner, 3 ft. x up to any length	98-0798-5636-9	\$53.00/linear foot	\$66.25/linear foot
9920	Static Control Anti-Fatigue Octagonal Mat, 22 in.diameter	98-0798-5674-0	\$73.00	\$91.25

One 9900 anti-fatigue mat sample (3 ft. x 5 ft.) is being sent to each Manufacturer Representative location under separate cover. This sample can be left with a customer to evaluate the mat. Note to Static Control Sales organization, Manufacturer Representative organization and distributor organization - samples of this mat may be ordered through normal channels.

One 22 in. diameter octagonal shape mat cut in half with interconnect strip samples are being sent to each Manufacturer Representative location under separate cover. These samples can be shown to a customer to present the concept of an anti-fatigue mat and what the mat material looks like along with how the mats would be connected to configure a runner. Note to Static Control Sales organization and Manufacturer Representative organization - samples of this mat can be ordered through Diane Scanlan at 3M Austin 512-984-5636 or email dmscanlan1@mmm.com.

BackGround

The increase in applications in an electronics facility whereby individuals have to stand to perform their jobs is contributing to continuous growth in the static control anti-fatigue mats market. With the advent of surface mount technology, the implementation of more automated systems, and the continuing use of wave soldering equipment, the need for static control anti-fatigue mats continues to escalate.

The $3M^{\text{TM}}$ Static Control Anti-Fatigue Mats 9900 Series are conductive. They are manufactured from durable rubber. The structure consists of an integrated surface layer and an underlying layer of cylindrical rubber cells. The cells adjust dynamically in order to provide fatigue reduction in the legs and back of standing workers.

Please direct all correspondence on this matter to:

Gil Koss Business Unit Manager Static Control Workstation and Flooring Products

Phone: 512-984-3108 e-mail: ggkoss@mmm.com

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